Concept Note - Capacity-Building module on Empowering Leadership and Positive Governance

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1. **Introduction - EPF Capacity Building Programme (CBP)**

The Capacity Building Programme (CBP) was designed in 2012 to respond to needs of the patient community which have been identified by our membership during previous activities of EPF. As such, it supports patient organisations to strengthen their role as equal players in the healthcare environment.

**The target group** is constituted primarily of representatives of EPF members: pan-European disease-specific organisations and national coalitions of patient organisations, including their members. EPF also targets other patient organisations representatives not affiliated with EPF following the principle of inclusiveness with the objective of growing the capacity of the patients’ movement.

There are two main types of Capacity Building Programme activities:

- **Core Capacity Building Programme modules** (conducted at country level in the Central and Eastern European region, and EU level) which aim to increase the organisational capacity and advocacy skills of patient organisations;

- **Thematic Capacity Building Programme modules** (conducted at the European level), which aim at increasing the capacity of all partner patient organisations and their knowledge on specific topics such as patient safety, health technology assessment etc.

**Methodology:** our overall approach relies on flexibility and ‘tailor-made’ assistance, collaboration and sustainability:

- Each component of the Capacity Building Programme is shaped according to the different needs of patient organisations, considering their size, membership base, stages of development and the specific context in which they operate;

- The programme is driven by a EPF and the responsibility for implementing the modules is shared between EPF, the local experts, and for country-level modules with a lead-participating organisation that facilitates the operationalisation of activities in each country (in most cases the national coalition of the country);

- The programme is focused on developing capacities of patient advocates who are willing to use the knowledge acquired and are motivated to continue to improve the strategic position, the reputation and influence of their organisations beyond the delivery of Capacity Building Programme activities.

The programme activities are usually implemented in phases as follows: 1) needs/knowledge assessment, 2) intensive face-to-face training, 3) coaching, 4) follow up face-to-face training, 5) coaching wrap-up, 6) evaluation.

Other characteristics and benefits of our CBP include:

- Trainings and coaching activities are conducted by experts either in the local language or in English if the module is open to an international audience;
• Participants are encouraged to reflect and learn based on their situational context;
• Training groups are made of up to 24 participants enable meaningful interactions;
• The length of the programme allows participants to receive maximum learning inputs by
  organizing the coaching sessions in a way that works best for them (usually from 6 to 8 months
  per module);
• Participants benefit from the cross-fertilisation and networking process;
• The capacity development and progress of participating organisations is monitored,
documented and shared on the EPF website for further learning;
• EPF, experts, organisations’ leaders and participants meet periodically and suggest the topics
  for the following year’s Capacity Building module in a collaborative manner.

Since 2012, the CBP is implemented in Cyprus, Bulgaria, Hungary, Romania, Slovakia and Poland
offering participating organisations training modules on areas such as strategic and operational
planning, fundraising, advocacy, strategic communication. A cross-cutting theme of the Capacity
Building Programme is the promotion of sustainable, legitimate, and accountable patient
organisations. Transparency and ethics are, therefore, a cross-cutting feature in all training modules.

2. Why a Module on empowering leadership and organisational positive governance?

The overarching theme of this year (2018) European capacity-building module is Empowering
Leadership and Positive Governance.

With Empowering Leadership, we understand the process of sharing information, rewards, and power
with team members (either paid staff or volunteers) and board members so that they can take
initiative and make decisions to solve problems and improve service and performance. Empowering
leadership share several characteristics like trust, competency, consistency, commitment and creates
a positive circle in the organisation.

With Positive Governance, we understand the process for making and implementing decisions. It is
not about making “correct” decisions, but about designing the best possible process for making those
decision. Positive decision-making processes, and therefore, positive governance share several
characteristics like transparency, accountability, collegiality, quality, role clarification and good
working relationships.

Patient organisations and patient organisations’ leaders are becoming more and more visible actors
in the healthcare arena. This is an important and positive change. Nevertheless, it also brings new and
bigger challenges:

• Organisations leaders exchange more frequently and more intensively with several
  stakeholders at the same time;
• Instable political situations and rapid changes in governments put extra pressure on patient organisations;
• The growth in visibility is not linked to a growth in financial and human resources of patient organisations, therefore they face more challenges and increasing demands from external stakeholders with small teams, mostly of volunteers and limited financial resources;
• Leaders of patient organisations are very charismatic and committed but in some cases, are lacking practical business knowledge necessary to run an NGO successfully.

During the module, participants will gain insight into the complexity of these issues and address them through interactive debates, group exercises and concrete action plans.

3. Target group

Our objective is to involve around twenty-four (24) leaders of patient organisations.

The programme targets preferably 2 high-level representatives per each organisation of:

• The EPF Member organisations at European or national-regional level mainly based in but not only in Slovakia, Bulgaria, Romania, Poland, Hungary, Western Balkans to continue the capacity building efforts that EPF carried on in the past years in these targeted countries and to stimulate high-level exchanges among patient advocates leaders;
• A cross-section of EPF Member organisations’ membership;
• Other European or national-regional patient organisations not affiliated with EPF who have expressed an interest in participating in this capacity building module.

As a general eligibility rule, organisations participating in the CBP are the patient organisations who are:

• Legally registered association/NGO working for the direct benefit of targeted, disease-specific population in a specific geographical scope;
• National coalitions of patient organisations;
• European disease specific associations, federations or networks mandated to defend the interests of a population affected by a specific disease;
• Disease specific organisations active at national/regional level;
• The organisations participating in the module and its representative should commit to take part to the module during its whole duration by signing an enrolment contract presenting the duties and benefits of the programme;
• Participants should have a proficient level English written and spoken;
4. Objectives

The overall objective of this module is to strengthen patient organisations by enhancing their leaders’ leadership skills and consequently enabling positive governance in their organisation, with the final objective of supporting patient organisations in positioning themselves as legitimate stakeholders, strong advocates and reliable partners on the national and European health policy environment.

Specific objectives:

- To improve participating patient organisations leaders’ leadership skills;
- To provide tools to support organisations’ leaders in setting strategic priorities and planning for their NGO in a constantly changing environment;
- To explore the different but complimentary roles of the Board of Directors of and of the Executive staff and/or volunteers to foster positive governance;
- To strengthen the ability of patient organisations and their leaders to develop and maintain collaborative and influential relationships with a growing number of stakeholders in the national and European healthcare area (ex. government, policy makers etc.) by boosting their empowering leadership skills;
- To support the participating organisations in developing an efficient and easy to implement internal and external communications flow to boost their external visibility and the organisation’s internal coherence;
- To boost the collaboration and networking opportunities as well as the exchange of practices among participants;
- To develop a toolkit on Empowering Leadership and Positive Governance that can be used by the patient community beyond the participating organisations and that will be publicly available on EPF online Resource Centre on EPF website.

5. Outputs and Outcomes

5.1 EXPECTED OUTPUTS

By the end of the module, the following outputs will be delivered by the participating organisations, with the support of the experts:

- 12/13 pre-& post knowledge assessment tests that demonstrate an improvement of the participating organisations’ knowledge and skills in empowering leadership and positive governance. The output number will depend on the final number of participating organisations (at least one participant per organisation);
- 12/13 completed self-assessment report in which participating organisations will define how they can improve the leadership and governance of their organisation;
• 12/13 action plans or mini projects developed that suit the participating organisation’s organisational abilities;

5.2 EXPECTED OUTCOMES

At the end of the module participants will have more confidence in their leadership skills, they will acquire strategic skills and better knowledge to EPF and external resources on the topic.

Thanks to the pre- & post knowledge assessment tests that the trainers will carry on we will be able to measure the impact of the module and the following key outcomes indicators:

• At the end of the module, 70% of the participants feel at least 30% more confident and resourceful in terms of their internal and external organisational capacities, with a focus on empowering leadership skills and positive governance;
• At the end of the module, 70% of the participants feel 30% more empowered and have better strategies for managing their organisation and key stakeholders;
• At the end of the module, 70% of the participants know where to find relevant information on positive governance and empowering leadership.

6. Methodology and planned activities

This section outlines the proposed methodology for the delivery of this module. The precise and detailed methodology will be proposed by tenderers as part of their bid and will be further defined and agreed upon further discussions with EPF.

The training methodology shall take into consideration the different natures of the organisations, namely their stages of development, size, and membership base, and their different sustainability levels. The proposed methodology should reflect these differences.

The proposed training will also attempt to strike a balance between theoretical frameworks and the practical aspects through coaching.

6.1 KNOWLEDGE ASSESSMENT

A comprehensive assessment should be conducted at the beginning of the module by the experts. Its purpose is to assess the organisations’ current knowledge-base, skillset and capacity in positive governance and empowering leadership. The assessment report will include a clear set of recommended measures on how participating organisations can improve their capacities. These could then be addressed by the experts during the face-to-face trainings and the coaching phase.
6.2 **KICK-OFF MEETING**

The CBP module for all representatives of participating organisations will start with the Online Kick-off session (duration of 2 hours), with the aim to:

- Present the programme objectives, benefits, duties;
- Verify the commitment and expectations of participating organisations;
- Increase awareness about the role and value of empowering leadership and positive governance and enhanced cooperation, as well as on the importance of collaboration and coordination with like-minded organisation;
- Identify leadership and governance issues which organisations can better address together while becoming stronger as a single organisation, and make sure the module can meet participants expectations.

6.3 **1ST FACE-TO-FACE TRAINING**

The CB module objectives, outputs and outcomes are usually used as a basis for developing learning objectives and detailed methodology for the 1st face-to-face training over two-day long training.

Suggested methodology: presentations, presentation handouts, plenary sessions, individual and group exercises, practical tools, involvement of the participants as speakers and use of additional resources etc.

By the end of the training, each patient organisation should select a project related to developing an empowering leadership attitude and positive governance plan in which they require coaching support, and define how they prefer to collaborate with the experts.

The 1st Face to face training will take place in Slovakia with the support of our local partner on the ground AOPP.

6.4 **COACHING PHASE**

Between the two face-to-face trainings, the local experts will provide guidance and mentoring, individual support and targeted advice to each participating organisation with regards to implementing their action plans and coaching projects. The coaching phase should help participants to become more confident and skilful in leadership and positive governance and in forging relationships with the key internal and external stakeholders (ex.: decision-makers, member organisations, team members, board of directors, executive team etc.).

6.5 **2ND FACE-TO-FACE TRAINING – FOLLOW UP**

While the first face-to-face training will be organised at the beginning of the capacity building module, the follow-up training will be organised once the first coaching phase is completed. Its purpose is:

- To consolidate the learning of the first face-to-face training, if needed;
• To address questions and topics that emerged during the coaching phase and have not been fully addressed during the first face to face training;
• To give the opportunity to participating organisations to present and discuss the development and/or implementation of their coaching projects and what they have achieved so far and create a positive peer-to-peer feedback loop;
• To gather success stories which can be disseminated it via EPF communications channels.

6.6 COACHING FINALISATION & COMPLETION OF THE MODULE

Following the 2nd face to face training, the organisations should integrate the feedback from the experts and peers and other comments collected during the second training that might have been overlooked during the initial coaching phase. At the same time, the local experts will continue to provide a support to patient organisations. This would enable the participating organisations to finalise the strategies and coaching projects they have been working on.

6.7 TOOLKIT ON EMPOWERING LEADERSHIP AND POSITIVE GOVERNANCE

The module will also be the occasion to develop a toolkit on Empowering Leadership and Positive Governance. The toolkit will be written by the trainers and coordinated by EPF staff. The toolkit will be made available on EPF website accessible to EPF members and stakeholders.

6.7.1 OBJECTIVE OF THE PUBLICATION

The main objective of this publication is to strengthen patient organisations by enhancing their leaders’ leadership skills and consequently inspiring positive governance within their organisation, with the final objective of supporting patient organisations in positioning themselves as legitimate stakeholders, strong advocates and reliable partners on the national and European health policy environment. The toolkit will be based on the learnings and content presented during the capacity-building module to benefit the patient community beyond the participating organisations and will be publicly available on EPF online Resource Centre on EPF website.

Specific objectives:

• To provide tools to support organisations’ leaders in setting strategic priorities and planning for their NGO in a constantly changing environment;
• To provide an easy and accessible document presenting theories and practical tips;
• To create a document on the topic targeted to patient organisations and their peculiarity;
• To improve patient organisations leaders’ leadership skills;
• To support patient organisations in developing an efficient and easy to implement internal and external communications flow to boost their external visibility and the organisation’s internal coherence;
6.7.2 TARGET AUDIENCE

• Patient organisations’ leaders and their teams (volunteers, paid staff);
• Patient organisation governing bodies (members of the Board, elected Officers);

6.7.3 STRUCTURE AND METHODOLOGY

The report will be based on:

• The material and the interactions with the patient organisations participating in the EPF Capacity Building module on Empowering Leadership and Positive Governance;
• Desk research;
• Interview with selected patient organisations- to be conducted by the consultant in cooperation with EPF;

The report will be written in British English in an accessible way;

The report will be a balanced mix of theory and practical tips and examples readers can identify with.

6.8 EVALUATION

Both face-to-face trainings should be followed by a comprehensive training report including a description of presented and discussed topics, used methodology, participants’ engagement, main outcomes, key issues/challenges faced during the training, including the recommendations, as well as an evaluation including direct participants feedback.

The final evaluation will be conducted by EPF at the end of the 2nd face-to-face training. EPF will use this opportunity to ask participants about the topics for the next capacity building module, including their satisfaction with the provided support. The trainers will also provide EPF with key data from the knowledge assessment and final evaluation as well as selected data from the evaluation questionnaire that will be compared and aggregated by the EPF staff.

7. Timeline

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<tr>
<th>Date</th>
<th>Event</th>
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<tr>
<td>02/02/2018</td>
<td>Launch tender for trainers</td>
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<tr>
<td>February 2018</td>
<td>MOU with AOPP (first module)</td>
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<td>2/02/2018-2018</td>
<td>5/03/2018</td>
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<td>02/02/2018-15/03/2018</td>
<td>Gathering of expression of Interest from POs</td>
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<td>Time Frame</td>
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<td>April 2018</td>
<td>Online Kick-off meeting</td>
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<td>April - May</td>
<td>Knowledge/Needs Assessment</td>
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<td>May 2018</td>
<td>1st Face-to-Face training + Evaluation</td>
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<td>June - September 2018</td>
<td>Coaching</td>
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<td>September 2018</td>
<td>2nd Face-to-Face training + Evaluation</td>
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<td>September - October 2018</td>
<td>Wrap-up Coaching</td>
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<td>October - November 2018</td>
<td>EPF Evaluation and Finalisation Toolkit</td>
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